



LUGPA
Integrated Practices
Comprehensive Care

LUGPA Practice Administrators' Workshop Agenda
Thursday, November 14, 2024
Chicago Marriott Downtown Magnificent Mile Hotel

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|--------------------------------|---|
| 7:15 a.m. – 8:00 a.m. | Breakfast Buffet |
| 8:00 a.m. – 8:15 a.m. | Welcome and Introductions
Kirsten Anderson
Chair, LUGPA Practice Administrators Committee |
| 8:15 a.m. – 9:00 a.m. | Payor Contracts – How to Get More Bang for Your Buck
Dave Carpenter
Nathan Diller
Hector Santana
Harry Buchman |
| 9:00 a.m. – 9:45 a.m. | Call Compensation Strategies – Asking For What You Want and the Art of Negotiation
Carla Blue
Jason Bandermann
Chris W. David
Jason Bidy |
| 9:45 a.m. – 10:15 a.m. | Break and Transition Time |
| 10:15 a.m. – 11:00 p.m. | Increasing Practice Operational Efficiencies and Reducing Costs through Artificial Intelligence
Scot Davis
Jared Olafsson
Jaime Hursey
Allison Griffin |
| 11:00 a.m. – 12:00 p.m. | The Art of Communication in a Time of Stress and Burnout: Tuning in to Being More Mindful
Jay Shah, MD |
| 12:00 p.m. – 1:00 p.m. | Networking Lunch |
| 1:00 p.m. – 1:45 p.m. | APP Compensation and Utilization: Enhancing Productivity and Efficiency
Whitt Holder |

*Please note that speakers and agenda topics are subject to change. 6/20/24

**Heather Bridgeford
Erika Ferrazo
Shirley Lee**

1:45 p.m. – 2:30 p.m.

**Actionable Techniques to Improve Recruitment and Retention
Round Table Discussion (facilitated by Committee Members)?**

2:30 p.m. – 3:00 p.m.

Break

3:00 p.m. – 3:45 p.m.

**Succession Planning for Retiring Administrators and Physicians
Alan Winkler, MHSA, FACMPE
Dan Fellner
Mike Shannon
Harry Buchman**

3:45 p.m. – 4:30 p.m.

**Break-Out Sessions
(Participants can choose to attend one break-out session)**

Administrators New to LUGPA

Facilitators:

**Lee Ann Shea, COO, UroSurgery Associates, LLC
Dave Carpenter**

Open Mic

Facilitators:

**Nathan Diller
Erika Ferrazo**

A Deeper Dive into Benchmarking and Infodive

Facilitators:

**Dan Schonwald
Cass Schaedig**

IOD Growth Strategies and IRA changes for 2025

Facilitator:

**Kirsten Anderson
John Lengauer**

5:30 p.m. – 6:30 p.m.

Networking Reception